CHAPTER IV
RESEARCH FINDING AND DISCUSSION

This chapter presents analysis of the data based on Leech’s theory. This analysis is used to discuss the answer to the research questions. It is about the modesty and agreement maxims that are used in “Dear John” utterances and the aspect that make the utterances less or more polite in relation to Leech’s politeness principles. Then, the finding will be discussed for the next section.

4.1 Research Findings

This part explains the analysis of the data using Leech’s theory. The data are the utterances of the characters found in “Dear John” movie. The characters consist of John, Savannah, Randy, Tim, Bill, Susan, Mrs Cruttis, Jerry etc. The data of this research use the number, for example, Data 1 for the first data in the first conversation, etc. the second the context of the conversation is explained to give description of the conversation. This context is important to be explained because the message of the utterances cannot be known literally. The message that is not told literally in the conversation is explained in the context.

4.1.1. The utterances that employed modesty maxim

Data 1:

Savannah : Gosh, I am a mess.

John : You are a lifesaver. I am Savannah

Savannah : John

(00:03:58-00:04:04)

The utterance you are a lifesaver is a statement that can be classified as a kind of expressive. It can be known that it is an expression when John help Savannah took her bag from the water, then Savannah praises him. In this case Savannah praises John, because he helps her to find out her treasure from the
water. Thus this utterance is classified as expressive. From the literature is told that thanking is classified as modesty maxim.

**Data 2:**

Savannah : **Brave man.** This is my life in here,  
*So I owe- I owe you.*

John : Don't worry about it.  
(00:04:05- 00:04:11)

The utterances *brave man* and *so I owe- So I owe you* is a statement that can be classified as a kind of expressive. Savannah Praises John by utterances “brave man” and she also thanking to him by utterance *so I owe- so I owe you*. It is a kind of modesty maxim.

**Data 3:**

Randy : What branch are you in?  
John : Army, Special Forces.  
Randy : Is that like a Special Forces ring they give you? Is that what it says on it?  
*It looks nice on you.*  
(00:05:26- 00:05:43)

The utterance *it looks nice on you* is a statement that can be classified as a kind of assertive. Randy states that the ring in nice on john’s finger. It can be known that it is an assertive when Randi asking about John’s activities, this assertive is a stating utterance that maximizes praise of other. From the literature is told that stating is classified as modesty maxim. In this case, the utterance is categorized as the modesty maxim because the speaker maximizes dispraise of herself.

**Data 4:**

Savannah : **I am sorry about him.**  
He thinks he likes me.  
John : Yeah, I think he likes you too.  
(00:06:13- 00:06:18)
Savannah’s utterance is an expression for asking apologizing. It can be known Savannah say sorry to John for Randy’s behave to him. This expression is an apologizing utterance that maximizes dispraise of other.

**Data 5:**

John : Come on, I just think
      **You’re probably everybody’s type.**
      See what I mean?

Savannah : Is this who I think it is? Alan, Alan.
            (00:06:16- 00:06:41)

The utterance *you're probably everybody's type* (data 5) is a statement that can be classified as a kind of expressive. It can be known that it is an expression when Savannah asking for apologizing of Randy attitude, John praises him. In this case John praises Savannah, because John seems like her. Thus this utterance is classified as expressive. From the literature is told that thanking is classified as modesty maxim.

**Data 6:**

Savannah : **You just made your own fire.**
            : That’s very impressive
            Very primal.
            But you're still not gonna
            be able to cook that hotdog, I fear.

John : I fear that as well
      (00:09:04-09:20,83)

The utterance *you just mad own fire* (data 6) is a statement that can be classified as a kind of expressive. It can be known that it is an expression when John made a fire Savannah accuses him, and indirectly Savannah interrupts him by polite expression. In this case Savannah accuses him in polite way, indirectly. From the literature is told that thanking is classified as modesty maxim.

**Data 7:**

Savannah : **This is amazing. You have so many coins.**
            : How did you get started in all this?
Bill Tyree : Through John, actually.  
(00:15:51 - 00:16:00)

The utterances this is amazing. You have so many coins is a statement that can be classified as a kind of expressive. It can be known that it is an expression when John old Savannah that his father collects coins, then Savannah praise John’s father by saying “this is amazing” while she looks for the coins. It is a kind of modesty utterances.

Data 8: 
Savannah : That's amazing.  
Bill Tyree : Can you imagine...  
Savannah : No  
Bill Tyree : walking around with that in your pocket?  
Savannah : That's really funny.  
Bill Tyree : That's humorous.  
(00:17:00 - 00:17:07)

The utterance that is amazing is a statement that can be classified as a kind of expressive. It can be known that it is an expression when Savannah expresses praise to John’s father cause of the member of coins that have been collected in such as a long time. Savannah praise him by saying “this is amazing” while she looks for the coins. In this case Savannah praises John’s father Collection of coins. Thus this utterance is classified as expressive. From the literature is told that praising is classified as modesty maxim.

Data 9: 
John : Because I'm starting to think you might be too good of a person for me.  
Savannah : No, I'm not that good of a person.  
(00:19:01 - 00:19:07)

The utterances I'm not that good of a person is a statement that can be classified as a kind of expressive. It can be known that it is an expression when John said that Savannah might be too good of a person to him, then Savannah
modest herself. In this case John praise Savannah by thought that she is too good for him.

**Data 10:**
Savannah: *This is the best room because the mom's a really good cook*
   We're gonna make it really beautiful
   with white tile floors and tiles.
   
   (00:20:25- 00:20:33)

The utterance *this is the best room because the mom's a really good cook* is a statement that can be classified as a kind of expressive. It can be known that it is an expression when Savannah introduces that it was a good room to cook, because her mother is good in cooking. In this case Savannah praises her mother in cooking.

**Data 11:**
Savannah: Took Alan out riding with me today.
   It was his first time on a horse. John
   **You look good on that horse, Alan.**
   
   (00:39:09- 00:39:17)

The utterances *you look good on that horse, Alan* is a statement that can be classified as a kind of expressive. It can be known that it is an expression when Savannah saw Alan ride the horse. In this case Savannah praise Alan by thought that she is too good.

### 4.1.2. The utterances that employed modesty and agreement maxim

**Data 12:**
Tim: *I hope you're enjoying yourself.*
John: Yeah, I think I is.
   
   (00:07:16- 00:07:20)

From the conversation above, the utterance *I hope you're enjoying yourself*, is a statement that can be classified as a kind of assertive. In this case
John maximizes agreement between him and Tim saying *I hope you're enjoying yourself*. Thus the data is classified as agreement maxim.

**Data 13:**

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<tr>
<td>John</td>
<td><strong>So maybe I'll come by around 6 or something.</strong></td>
</tr>
<tr>
<td>Savannah</td>
<td>: Okay</td>
</tr>
<tr>
<td>John</td>
<td>: All right. So I'll see you soon, then.</td>
</tr>
<tr>
<td>Savannah</td>
<td>: I'll see you soon, then.</td>
</tr>
<tr>
<td>John</td>
<td>: Yeah. Soon.</td>
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(00:10:00- 00:10:18)

The utterance *so maybe I'll come by around 6 or something* is a statement that can be classified as a kind of declarative. The proposition uttered by the speaker is declare politely. It can be known that the utterance is an agreement utterance. In this case John declares something in polite way. Thus the data is classified as agreement maxim.

**Data 14:**

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<tbody>
<tr>
<td>Savannah</td>
<td><strong>Trust me, I have plenty of them. You'll see.</strong></td>
</tr>
<tr>
<td>John</td>
<td>: I hope so.</td>
</tr>
</tbody>
</table>

(00:20:03- 00:20:08)

The utterance (data 14) *Trust me, I have plenty of them. You'll see* is a stating and reporting. In this speech act stating and reporting is a kind of assertive. Savannah state and report about herself to John. From the context, it can be known that the utterance is an agreement utterance.

**Data 15:**

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<tbody>
<tr>
<td>Savannah</td>
<td><strong>We have to be finished with this in three weeks</strong></td>
</tr>
<tr>
<td>John</td>
<td>: Hope that actually happens.</td>
</tr>
</tbody>
</table>

(00:20:10 - 00:20:14)

The utterance *we have to be finished with this in three weeks* declarative utterances. She declares the time when it should be done. Savannah declares that
the process of that building should be done in this week. From the context, it can be known that the utterance is an agreement utterance.

**Data 16:**

Tim : You wanna write it down?
John : Yeah.
Tim : *I'll make sure she gets it.*
John : *Thank you.*

(00:30:44 - 00:30:55)

The utterance *I'll make sure she gets it* is assertive. Tim emphasizes the statement to convince the addressee. Then the utterance *Thank you* is a kind of expressive utterance and indirectly the meaning is agreed.

4.2. The pragmatics scale operated in modesty and agreement maxim on “Dear John” movie

According to the second problem how are the pragmatics scale operated in modesty and agreement maxim on “Dear John” movie? It is found that the characters show their politeness by following the measurement of some pragmatics scales. The character use optionally scales is used when the speaker gives the addressee option to answer or responds his question. The other is indirectness scale that operates when the speaker uses the indirectness utterance. The higher indirect utterance is the more politeness. The pragmatic scale that employed in Dear John movie is optional and indirect scale. In order to make the readers understand easier for looking the aspect that make the utterances of the participants less or more polite in relation to Leech’s politeness principles. I present the data based on the utterance, context and the aspect. They are as follow:

**Data 1:**

Savannah : Gosh, I am a mess. **You are a lifesaver.** I am Savannah
John : John
The context of this utterance takes place in the beach. At the time Randy didn’t mean dropped Savanna’s bag. At the same time John was there and he helps to take that bag directly. After that Savannah say thanks to him. Context and the utterances the politeness is showed optional scale. The utterance is optional which it can be known from the utterance. Savannah still gives John option to respond her statement because she just opens the conversation. When the speaker allows the hearer to answer or respond, the speaker’s utterance is will be more polite.

**Data 2:**

Savannah : **Brave man.** This is my life in here,  
*So I owe- I owe you.*

John : Don't worry about it.

In the beach, after John took Savannah’s bag from the water, Savannah really thank full for him and they talk each other. From the context, the politeness is showed optional scale. The utterance is optional which it can be known from the utterance. In this case, the speaker gives an alternative to the hearer to answer or give respond towards the illocution of what the speaker uttered. When the speaker allows the hearer to answer or respond, the speaker’s utterance is will be more polite. In this utterance the participants is minimize praise of self and maximize dispraise of self.

**Data 3:**

Randy : What branch are you in?  
John : Army, Special Forces.  
Randy : Is that like a Special Forces ring they give you? Is that what it says on it?  
*It looks nice on you.*
In a camping near from beach, Randy and John have met each other and talking. Randy asks John about his activities, giving command to him. The politeness is showed optional scale. The utterance is optional which it can be known from the utterance. In this case, the speaker gives an alternative to the hearer to answer or give respond towards the illocution of what the speaker uttered. When the speaker allows the hearer to answer or respond, the speaker’s utterance is will be more polite.

**Data 4:**

Savannah : *I am sorry about him.*
He thinks he likes me.
John : Yeah, I think he likes you too.

(00:06:13 - 00:06:18)

In a spring camping near from beach, while Randy and John talking, Savannah came, then Randy took a beer, then Savannah asking apologize for Randy’s behavior to John. In this utterance, there is optional scale happens. Savannah’s utterance “*I’m sorry about him*” seemed that Savannah respects to the addressee. From the conversation the addressee is a new friend that should be respected. The speaker maximizing dispraise to self makes the hearer being pleasant and pleasure.

**Data 5:**

John : Come on, I just think
*You’re probably everybody’s type.*
See what I mean?
Savannah : Is this who I think it is? Alan, Alan.

(00:06:16 - 00:06:41)
In a spring camping near from beach, while Savannah asking for apologizes of Randy’s attitude, after that John gave command, and then Alan came. From the utterances above, the politeness is showed optional scale. The utterance is optional which it can be known from the utterance. John still gives Savannah option to respond his statement.

**Data 6:**

Savannah : **You just made your own fire.**
: That’s very impressive
   Very primal.
: But you're still not gonna be able to cook that hotdog, I fear.

John : I fear that as well
(00:09:04-09:20:83)

In the night, they were in camp in that time John makes a fire then Savannah interrupts him. Then she seems like accuses her interlocutor. The politeness is showed optional scale. The utterance is optional which it can be known from the utterance. Savannah still gives John option to respond her statement. When the speaker allows the hearer to answer or respond, the speaker’s utterance is will be more polite.

**Data 7:**

Savannah : **This is amazing. You have so many coins.**
: How did you get started in all this?

Bill Tyree : Through John, actually.
(00:15:51- 00:16:00)

In John house, after having dinner, they went to meet John father, then John introduces Savannah to his father, they shake hand and John told to savannah that his father collects coins. From the utterances above, the politeness is showed optional scale. The utterance is optional which it can be known from the utterance.
Savannah still gives Bill Three option to respond her statement because she just opens the conversation. When the speaker allows the hearer to answer or respond, the speaker’s utterance is will be more polite. Also as john’s father in these utterances shows that Savannah is too respect of what John’s father did.

**Data 8:**

Savannah : **That's amazing.**
Bill Tyree : Can you imagine...
Savannah : No
Bill Tyree : walking around with that in your pocket?
Savannah : That's really funny.
Bill Tyree : That's humorous.

(00:17:00-00:17:07)

After having dinner, they went to meet John father, then John introduces Savannah to his father, they shake hand and John told to savannah that his father collects coins. Then John father introduces to Savannah about how to look after the coins. The politeness is showed optional scale. The utterance is optional which it can be known from the utterance. Savannah still gives Bill Three option to respond her statement because she just opens the conversation.

**Data 9:**

John : Because I'm starting to think you might be too good of a person for me.
Savannah : No, I'm not that good of a person.

(00:19:01-00:19:07)

In a spring break, after break Savannah shows John the house that she builds for help the family that did not have enough income to build a house. From the utterances above, the politeness is showed optional scale. The utterance is optional which it can be known from the utterance. Savannah still gives option to respond her statement. Also as john in these utterances shows that Savannah is too respect of what John said.
Data 10:
Savannah : This is the best room because the mom's a really good cook
            We're goanna make it really beautiful
            With white tile floors and tiles.
            (00:20:25- 00:20:33)

In a house that just build, Savannah introduces to John each part of the house, she told him that that is a kitchen because her mother is really good in cook. From the utterances above, the politeness is showed optional scale. The utterance is optional which it can be known from the utterance. Savannah still gives option to respond her statement. When the speaker allows the hearer to answer or respond, the speaker’s utterance is will be more polite.

Data 11:
Savanna : Took Alan out riding with me today.
            It was his first time on a horse. John
            You look good on that horse, Alan.
            (00:39:09- 00:39:17)

In a mews, Savannah took Alan to take horse together, while they ride horse, Savannah praise Alan. From the utterances above, the politeness is showed optional scale. The utterance is optional which it can be known from the utterance. Savannah still gives option to respond her statement. When the speaker allows the hearer to answer or respond, the speaker’s utterance is will be more polite.

Data 12:
Tim : I hope you're enjoying yourself.
John : Yeah, I think I is.
            (00:07:16- 00:07:20)

In a spring camping near from beach, While Savannah and John talking, Alan comes, then he greet john, while they are talking, Tim come also and talk
each other. Then they take leave. From the utterance above, the politeness is showed by the indirect scale. The utterance is indirect because the meaning is its opposite. When the utterance is conveyed indirectly, it is more polite. In this case the speaker maximizes agreement between self and other and minimizes disagreement between self and other. The use of politeness principle in type of agreement maxim will increase the agreement.

**Data 13:**

John : So maybe I'll come by around 6 or something.
Savannah : Okay
John : All right. So I'll see you soon, then,
Savannah : I'll see you soon, then.
John : Yeah. Soon.

(00:10:00-00:10:18)

In the night, they were in camp in that time John makes a fire, Savannah and John talking each other, then they asking for say bye. From the utterance above, the politeness is showed by the indirect scale. This scale is used to show difference. The utterance is conveyed politely because they have known each other. In this case the speaker maximizes agreement between self and other and minimizes disagreement between self and other. The use of politeness principle in type of agreement maxim will increase the agreement.

**Data 14:**

Savannah : Trust me, I have plenty of them. You'll see.
John : I hope so.

(00:20:03-00:20:08)

In a spring break, Savannah and John talking about Savannah’s activities. From the utterances above, the politeness is showed optional scale. The utterance
is optional which it can be known from the utterance. It implies that in order to show the great polite utterance, we can use agreement maxim.

Data 15:

Savannah: **We have to be finished with this in three weeks**
John: Hope that actually happens.

(00:20:10 - 00:20:14)

In a spring break, Savannah and John about the house and when it should be finish. The politeness is showed optional scale. The utterance is optional which it can be known from the utterance. It implies that in order to show the great polite utterance, we can use agreement maxim. The addressee will be pleasant when hear utterances containing the agreement maxim. Agreement maxim also still gives option to the addressee.

Data 16:

Tim: You wanna write it down?
John: Yeah.
Tim: I'll make sure she gets it.
John: Thank you.

(00:30:44 - 00:30:55)

In Savannah’s house, John wants to meet savannah, but savannah was not a home. In the same time Tim was there, and then she talk to John, John asks apologized for his fault. Then she writes a massage to Savannah and asking help for Tim to deliver his massage. The politeness is showed optional scale and indirect scale. The utterance is optional which it can be known from the utterance. It implies that in order to show the great polite utterance, we can use agreement maxim. then, The indirectness scale is dealings with the form of work that was done by the hearer in interpreting the illocution of what the speaker said. The sum of obliqueness will pressure the raise of the cost to the speaker and the
decline of the advantage to the hearer. In this case, the higher indirectness means the higher politeness.

4.3. Research Discussion

In order to answer the statement of the problems, the discussion of the research is explained after the data are obtained. According to the first research question what are utterances included in modesty and agreement maxim on Dear John movie?. The result is that all maxims of politeness were used by the character, but in this study I focus on modesty and agreement maxim that dominant in Dear John utterance. “The Dear John” movie were 16 utterances that contain maxims of politeness principle where 11 utterances of modesty maxim, and 5 utterances of agreement. Modesty maxim which is maximizing dispraise of self and minimizing praise of self. The data are 11 utterances where 9 are from expressive and 2 is from representative or assertive. Then, the agreement maxim where the maxim happens when the speaker maximizes agreement between self and other and minimizes disagreement between self and other is running in representative or assertive, declarative and expressive. There are 2 utterances found from movies that from Assertive, 3 are from expressive and 2 are from declarative.

Next, according to the second problem how are the pragmatics scale operated in modesty and agreement maxim on “Dear John” movie? It is found that the characters show their politeness by following the measurement of some pragmatics scales. The character used optionally scales when the speaker gives the addressee option to answer or responds his question. The optionally scale is assessing the degree of the illocution performed to a degree of variety that the
speaker allows the hearer. In this case, the speaker gives an alternative to the hearer to answer or give respond towards the illocution of what the speaker uttered. If the speaker gives an opportunity to the hearer to choose the response, it will be more polite. The other is indirectness scale that operates when the speaker uses the indirectness utterance. The higher indirect utterance is the more politeness.

In order to make the readers understand easier for looking the modesty and agreement maxim used in “Dear John” movie and the aspect that make the utterances of the participants less or more polite in relation to Leech’s politeness principles. I present the data based on the utterance, context and the aspect and the analysis. They are as follow:

**Data 1:**

Savannah : Gosh, I am a mess.  
**You are a lifesaver.** I am Savannah  
John : John  
Savannah : John  
(00:03:58- 00:04:04)

**Context:**

The conversation takes place at the beach. At the time Randy didn’t mean dropped Savanna’s bag. At the same time John was there and he helps to take that bag directly. After that Savannah say thanks to him.

**Analysis:**

From the conversation above, the utterance (data 1) *you are a lifesaver* is a statement that can be classified as a kind of expressive. It can be known that it is an expression when John help Savannah took her bag from the water, then Savannah praises him. In this case Savannah praises John, because he helps her to
find out her treasure from the water. Thus this utterance is classified as expressive. From the literature is told that thanking is classified as modesty maxim. It happens because thanking utterance gives praise to people who giving help to take her bag. Thus, the data (data 1) is clearly classified as modesty maxim because the speaker minimizes praise of self and maximizes dispraise of self.

From the utterances above, the politeness is showed optional scale. The utterance is optional which it can be known from the utterance. Savannah still gives John option to respond her statement because she just opens the conversation. When the speaker allows the hearer to answer or respond, the speaker’s utterance is will be more polite. The using of politeness principle in the type of modesty maxim helps the speaker to maximize dispraise of herself.

**Data 2:**

Savannah : **Brave man.** This is my life in here,  
**So I owe- I owe you.**

John : Don't worry about it.  
(00:04:05- 00:04:11)

**Context:**

This context is related with the previous conversation. In the beach, after John took Savannah’s bag from the water, Savannah really thank full for him and they talk each other.

**Analysis:**

The utterances (data 2) **brave man** and **so I owe- So I owe you** is a statement that can be classified as a kind of expressive. Savannah Praises John by utterances “brave man” and she also thanking to him by utterance **so I owe- so I owe you.** It can be known that it is an expression when John help Savannah, then
Savannah Praise him and say thankful to him. Savannah gives a good comment about the John. She talks the pleasant thing about other. This expression is a thanking utterance that maximizes praise of other. Thus this utterance is classified as expressive. From the literature is told that praising and thanking are classified as modesty maxim. In this case, the utterance (data 2) is categorized as the modesty maxim because the speaker maximizes dispraise of herself.

From the utterances above, the politeness is showed optional scale. The utterance is optional which it can be known from the utterance. In this case, the speaker gives an alternative to the hearer to answer or give respond towards the illocution of what the speaker uttered. When the speaker allows the hearer to answer or respond, the speaker’s utterance is will be more polite. The using of politeness principle in the type of modesty maxim helps the speaker to maximize dispraise of herself. In this utterance the participants is minimize praise of self and maximize dispraise of self.

**Data 3:**

Randy : What branch are you in?
John : Army, Special Forces.
Randy : Is that like a Special Forces ring they give you? Is that what it says on it?
   **It looks nice on you.**
(00:05:26- 00:05:43)

**Context:**

In a camping near from beach, Randy and john have met each other and talking. Randy asks John about his activities, giving command to him.

**Analysis:**
The utterances (data 3) *it looks nice on you* is a statement that can be classified as a kind of assertive. Randy states that the ring in nice on john’s finger. It can be known that it is an assertive when Randi asking about John’s activities, then he ask about the ring that John used, and he states that the ring look nice on John. He talks the pleasant thing about other. This assertive is a stating utterance that maximizes praise of other. From the literature is told that Stating is classified as modesty maxim. In this case, the utterance (data 3) is categorized as the modesty maxim because the speaker maximizes dispraise of herself.

From the utterances above, the politeness is showed optional scale. The utterance is optional which it can be known from the utterance. In this case, the speaker gives an alternative to the hearer to answer or give respond towards the illocution of what the speaker uttered. When the speaker allows the hearer to answer or respond, the speaker’s utterance is will be more polite.

**Data 4:**

Savannah: *I am sorry about him.*

He thinks he likes me.

John: Yeah, I think he likes you too.

(00:06:13- 00:06:18)

**Context:**

This context is related with the previous conversation. In a spring camping near from beach, while Randy and John talking, Savannah came, then Randy took a beer, then Savannah asking apologize for Randy’s behavior to John.

**Analysis:**

Savannah’s utterance (data 4) is an expression for asking apologizing. It can be known savannah say sorry to John for Randy’s behave to him. This expression is an apologizing utterance that maximizes dispraise of other. This is
psychological attitude because of doing uncomfortable for him. Thus this utterance is classified as expressive. From the literature is told that apologizing is classified as modesty maxim. In this case, the utterance (data 4) is categorized as the modesty maxim because the speaker maximizes dispraise of herself.

Savannah utterance shows how really want to be modesty to John. She knows that randy is quite impolite to him. Thus she maximizes disprize his self and minimizes praise of others. Being modest to other is one kind of maxim. In politeness principle, the utterance ‘I’m sorry about him’ (data 4) is called by the modesty maxim because the speaker minimizes praise of other and maximizes dispraise of self. From the literature, it also explained clearly that apology is an example of modesty maxim.

In this utterance, there is optional scale happens. Savannah’s utterance “I’m sorry about him” seemed that Savannah respects to the addressee. From the conversation the addressee is a new friend that should be respected. The speaker maximizing dispraise to self makes the hearer being pleasant and pleasure.

**Data 5:**

John : Come on, I just think  
You’re probably everybody’s type. (data 5)  
See what I mean?

Savannah : Is this who I think it is? Alan, Alan.  
(00:06:16- 00:06:41)

**Context:**

This context is still related with the previous conversation. In a spring camping near from beach, while Savannah asking for apologizes of Randy’s attitude, after that John gave command, and then Alan came.
Analysis:

From the conversation above, the utterance *you're probably everybody's type.* (data 5) is a statement that can be classified as a kind of expressive. It can be known that it is an expression when Savannah asking for apologizing of Randy attitude, John praises him. In this case John praises Savannah, because John seems like her. Thus this utterance is classified as expressive. From the literature is told that thanking is classified as modesty maxim. It happens because praising utterance is classified as a modesty maxim Thus, the data (data 5) is clearly classified as modesty maxim because the speaker minimizes praise of self and maximizes dispraise of self.

From the utterances above, the politeness is showed optional scale. The utterance is optional which it can be known from the utterance. John still gives Savannah option to respond his statement. When the speaker allows the hearer to answer or respond, the speaker’s utterance is will be more polite. The using of politeness principle in the type of modesty maxim helps the speaker to maximize dispraise of himself.

Data 6:

Savannah : **You just made your own fire.**
: That’s very impressive
   Very primal.
: But you’re still not gonna be able to cook that hotdog, I fear.
John : I fear that as well
(00:09:04-09:20,83)

Context:
In the night, they were in camp in that time John makes a fire then Savannah interrupts him. Then she seems like accuses her interlocutor.

**Analysis:**

From the utterance *you just mad own fire* (*data 6*) is a statement that can be classified as a kind of expressive. It can be known that it is an expression when John made a fire Savannah accuses him, and indirectly Savannah interrupts him by polite expression. In this case Savannah accuses him in polite way, indirectly. From the literature is told that thanking is classified as modesty maxim. It happens because praising utterance is classified as a modesty maxim Thus, the data (*data 6*) is clearly classified as modesty maxim because the speaker minimizes praise of self and maximizes dispraise of self.

From the utterances above, the politeness is showed optional scale. The utterance is optional which it can be known from the utterance. Savannah still gives John option to respond her statement. When the speaker allows the hearer to answer or respond, the speaker’s utterance is will be more polite. The using of politeness principle in the type of modesty maxim helps the speaker to maximize dispraise of himself.

**Data 7:**

- **Savannah**: *This is amazing. You have so many coins.*
  - How did you get started in all this?
- **Bill Tyree**: Through John, actually.
  - (00:15:51- 00:16:00)

**Context:**

In John house, after having dinner, they went to meet John father, then John introduces Savannah to his father, they shake hand and John told to savannah that his father collects coins.
Analysis:

The utterances *this is amazing. You have so many coins* is a statement that can be classified as a kind of expressive. It can be known that it is an expression when John old Savannah that his father collects coins, then Savannah praise John’s father by saying “this is amazing” while she looks for the coins. In this case Savannah praises John’s Father Collection of coins. Thus, this utterance is classified as expressive. From the literature is told that praising is classified as modesty maxim. It happens because praising utterance gives praise to people that surprise of his hobby. Thus, the data (data 7) is clearly classified as modesty maxim because the speaker minimizes praise of self and maximizes dispraise of self.

From the utterances above, the politeness is showed optional scale. The utterance is optional which it can be known from the utterance. Savannah still gives Bill Three option to respond her statement because she just opens the conversation. When the speaker allows the hearer to answer or respond, the speaker’s utterance is will be more polite. Also as john’s father in these utterances shows that Savannah is too respect of what John’s father did. The using of politeness principle in the type of modesty maxim helps the speaker to maximize dispraise of herself.

Data 8:

<table>
<thead>
<tr>
<th>Savannah</th>
<th>That's amazing.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bill Tyree</td>
<td>Can you imagine...</td>
</tr>
<tr>
<td>Savannah</td>
<td>No</td>
</tr>
<tr>
<td>Bill Tyree</td>
<td>walking around with that in your pocket?</td>
</tr>
<tr>
<td>Savannah</td>
<td>That's really funny.</td>
</tr>
<tr>
<td>Bill Tyree</td>
<td>That's humorous.</td>
</tr>
</tbody>
</table>

Context:
This context is related with the previous conversation. In John house, after having dinner, they went to meet John father, then John introduces Savannah to his father, they shake hand and John told to savannah that his father collects coins. Then John father introduces to Savannah about how to look after the coins.

**Analysis:**

The utterance (data 8) *that is amazing* is a statement that can be classified as a kind of expressive. It can be known that it is an expression when Savannah expresses praise to John’s father cause of the member of coins that have been collected in such as a long time. Savannah praise him by saying “this is amazing” while she looks for the coins. In this case Savannah praises John’s Father Collection of coins. Thus this utterance is classified as expressive. From the literature is told that praising is classified as modesty maxim. It happens because praising utterance gives praise to people that surprise of his hobby. Thus, the data (data 8) is clearly classified as modesty maxim because the speaker minimizes praise of self and maximizes dispraise of self.

From the utterances above, the politeness is showed optional scale. The utterance is optional which it can be known from the utterance. Savannah still gives Bill Three option to respond her statement because she just opens the conversation. When the speaker allows the hearer to answer or respond, the speaker’s utterance is will be more polite. Also as john’s father in these utterances shows that Savannah is too respect of what John’s father did. The using of politeness principle in the type of modesty maxim helps the speaker to maximize dispraise of herself.

**Data 9:**
John: Because I'm starting to think you might be too good of a person for me.
Savannah: No, I'm not that good of a person.

(00:19:01 - 00:19:07)

**Context:**

In a spring break, after break Savannah shows John the house that she builds for help the family that did not have enough income to build a house.

**Analysis:**

The utterances (data 9) *I'm not that good of a person* is a statement that can be classified as a kind of expressive. It can be known that it is an expression when John said that Savannah might be too good of a person to him, then Savannah modest herself. In this case John praise Savannah by thought that she is too good for him. Thus this utterance is classified as expressive. From the literature is told that when we praise someone and her modest herself is classified as modesty maxim. It happens because praising utterance gives respect. Thus, the data (data 9) is clearly classified as modesty maxim because the speaker minimizes praise of self and maximizes dispraise of self.

From the utterances above, the politeness is showed optional scale. The utterance is optional which it can be known from the utterance. Savannah still gives option to respond her statement. When the speaker allows the hearer to answer or respond, the speaker’s utterance is will be more polite. Also as John in these utterances shows that Savannah is too respect of what John said. The using of politeness principle in the type of modesty maxim helps the speaker to maximize dispraise of herself.

**Data 10:**
Savannah: *This is the best room because the mom's a really good cook*
We're goanna make it really beautiful
With white tile floors and tiles.

(00:20:25- 00:20:33)

**Context:**

This context is related with the previous conversation. In a house that just build, Savannah introduces to John each part of the house, she told him that that is a kitchen because her mother is really good in cook.

**Analysis:**

The utterance (data 10) *this is the best room because the mom's a really good cook* is a statement that can be classified as a kind of expressive. It can be known that it is an expression when Savannah introduces that it was a good room to cook, because her mother is good in cooking. In this case Savannah praises her mother in cooking. From the literature is told that praising is classified as modesty maxim. It happens because praising utterance gives praise to people that she modest her mother. Thus, the data (data 10) is clearly classified as modesty maxim because the speaker minimizes praise of self and maximizes dispraise of self.

From the utterances above, the politeness is showed optional scale. The utterance is optional which it can be known from the utterance. Savannah still gives option to respond her statement. When the speaker allows the hearer to answer or respond, the speaker’s utterance is will be more polite.

**Data 11:**

Savanna: Took Alan out riding with me today.
It was his first time on a horse. John
*You look good on that horse, Alan.*
Context:

In a mews, Savannah took Alan to take horse together, while they ride horse, Savannah praise Alan.

Analysis:

The utterances (data 11) *you look good on that horse, Alan* is a statement that can be classified as a kind of expressive. It can be known that it is an expression when Savannah saw Alan ride the horse. In this case Savannah praise Alan by thought that she is too good. Thus this utterance is classified as expressive. From the literature is told that when we praise someone and her modest herself is classified as modesty maxim. It happens because praising utterance gives respect. It clearly classified as modesty maxim because the speaker minimizes praise of self and maximizes dispraise of self.

From the utterances above, the politeness is showed optional scale. The utterance is optional which it can be known from the utterance. Savannah still gives option to respond her statement. When the speaker allows the hearer to answer or respond, the speaker’s utterance is will be more polite.

Data 12:

```
Tim : I hope you're enjoying yourself.
John : Yeah, I think I is.
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(00:07:16- 00:07:20)

Context:

In a spring camping near from beach, While Savannah and John talking, Alan comes, then he greet john, while they are talking, Tim come also and talk each other. Then they take leave.
Analysis:

From the conversation above, the utterance (data 12) *I hope you're enjoying yourself*, is a statement that can be classified as a kind of assertive. The proposition uttered by the speaker is true about his opinion. It can be known that the utterance is an agreement utterance. In this case John maximizes agreement between him and Tim saying *I hope you're enjoying yourself*. Thus the data (data 12) is classified as agreement maxim. From the utterance above, the politeness is showed by the indirect scale. The utterance is indirect because the meaning is its opposite. When the utterance is conveyed indirectly, it is more polite. In this case the speaker maximizes agreement between self and other and minimizes disagreement between self and other. The use of politeness principle in type of agreement maxim will increase the agreement.

**Data 13:**
John : *So maybe I'll come by around 6 or something.*
Savannah : Okay
John : All right. So I'll see you soon, then,
Savannah : I'll see you soon, then.
John : Yeah. Soon.

(00:10:00- 00:10:18)

**Context:**

This context is related with the previous conversation. In the night, they were in camp in that time John makes a fire, Savannah and john talking each other, then they asking for say bye.

**Analysis:**

From the conversation above, the utterance (data 13) *So maybe I'll come by around 6 or something* is a statement that can be classified as a kind of
declarative. The proposition uttered by the speaker is declare politely. It can be known that the utterance is an agreement utterance. In this case John declares something in polite way. Thus the data (data 13) is classified as agreement maxim. From the utterance above, the politeness is showed indirect scale. This scale is used to show difference. The utterance is conveyed politely because they have known each other. In this case the speaker maximizes agreement between self and other and minimizes disagreement between self and other. The use of politeness principle in type of agreement maxim will increase the agreement.

**Data 14:**

Savannah : *Trust me, I have plenty of them. You'll see.*

John : I hope so.  

(00:20:03- 00:20:08)

**Context:**

This context is related with the previous conversation. In a spring break, Savannah and John talking about Savannah’s activities.

**Analysis:**

The utterance (data 14) *Trust me, I have plenty of them. You'll see.* is a stating and reporting. In this speech act stating and reporting is a kind of assertive. Savannah state and report about herself to John. From the context, it can be known that the utterance is an agreement utterance. In this case John maximizes agreement between him and Savannah saying *Trust me, I have plenty of them. You'll see.* Although actually he does not sure but he try to answer in politely by agreement utterance. Thus the data (data 14) is classified as agreement maxim.

From the utterances above, the politeness is showed optional scale. The utterance is optional which it can be known from the utterance. It implies that in
order to show the great polite utterance, we can use agreement maxim. The addressee will be pleasant when hear utterances containing the agreement maxim. Agreement maxim also still gives option to the addressee.

**Data 15:**

Savannah : *We have to be finished with this in three weeks*

John : Hope that actually happens.

(00:20:10 - 00:20:14)

**Context:**

This context is related with the previous conversation. In a spring break, Savannah and John about the house and when it should be finish.

**Analysis:**

The utterance *we have to be finished with this in three weeks* declarative utterances. She declares the time when it should be done. In this speech act declare is a kind of declarative. Savannah declares that the process of that building should be done in this week. From the context, it can be known that the utterance is an agreement utterance. The politeness is showed optional scale. The utterance is optional which it can be known from the utterance. It implies that in order to show the great polite utterance, we can use agreement maxim. The addressee will be pleasant when hear utterances containing the agreement maxim. Agreement maxim also still gives option to the addressee.

**Data 16:**

Tim : You wanna write it down?

John : Yeah.

Tim : *I'll make sure she gets it.*

John : *Thank you.*

(00:30:44 - 00:30:55)
**Context:**

In Savannah’s house, John wants to meet Savannah, but Savannah was not a home. In the same time Tim was there, and then she talk to John, John asks apologized for his fault. Then she writes a massage to Savannah and asking help for Tim to deliver his massage.

**Analysis:**

The utterance *l’ll make sure she gets it* is assertive. Tim emphasizes the statement to convince the addressee. Then the utterance *Thank you* is a kind of expressive utterance and indirectly the meaning is agreed. From the context, it can be known that the utterance is an agreement utterance. The politeness is showed optional scale and indirect scale. The utterance is optional which it can be known from the utterance. It implies that in order to show the great polite utterance, we can use agreement maxim. Then, the indirectness scale is dealings with the form of work that was done by the hearer in interpreting the illocution of what the speaker said. The sum of obliqueness will pressure the raise of the cost to the speaker and the decline of the advantage to the hearer. In this case, the higher indirectness means the higher politeness. The addressee will be pleasant when hear utterances containing the agreement maxim. Agreement maxim also still gives option to the addressee.