Chapter IV
Finding and Data Analysis

This research discusses findings and data analysis of the present study. Mentioned in Chapter III, the data analyzed by identifying based on Searle and Vanderveken theory of elements of illocutionary force. This includes identification and classification of utterances. This research takes qualitative research and descriptive method.

Kinds of motivational utterances that refer to theory of elements of illocutionary force on video “No Legs, No Arms, No Worries” by Nick Vujicic.

In this case, after identifying utterances the researcher found 27 corpus from 324 utterances on video “No Arms, No Legs, No Worries” by Nick Vujicic. After identifying, the researcher interpreted them into seven elements illocutionary force, there are will be analyzed based on Searle and Vanderveken theory as follow:

Corpus’ extract # 01

“I started believing that I was a failure, I started getting depressed but I have to find my purpose” (00:11:57-00:12:04)

The context of utterance

Nick was born without arms and legs, and then he did not know the reason why he was born with this condition. There were times when he felt depressed and angry because he couldn't change the way he was, there was neither medical reason nor technical reason why this would happen. Nick wanted to end his pain
in life at a young age. The utterance above is containing motivational utterance that refer to the theory of elements of illocutionary force, there are:

a. Degree of strength of the illocutionary point.

   Nick asserts an utterance based on his physical condition, so that he expresses with depressed, Nick intends on the utterance that he who is failure and got depressed.

b. Propositional content conditions.

   “I have to find my purpose”, Nick makes a promise in his utterance that he does one obligatory to find purpose in his life after he had depressed.

c. Degree of strength of the sincerity conditions.

   Nick state that although his physical is defect, it does not mean that he isunable to do something in his life.

Corpus’ extract # 02

“I think, though, the greatest disabilty is not having no arms and no legs, but the greatest dissability is your mind, the choices that you make” (00:12:07-00:12:12)

The context of utterance

Nick makes utterance above tell his history in the past. He dealing fall down, it was school everybody teased, humiliated. Event they say “Butt”. Whole of the affair at outside is bring underpressure a long time. Earliest from the situation Nick makes decision that trought his live dealing start to get back up, struggling, taking over, do sort of things like everybody else. Nick thinks is a worse if giving up because it is no hope. The utterance above is motivationally that refer to the theory of elements of illucotinary force, there are:
a. Degree of strength of the illocutionary point

The word “the greatest disability is not having no arms and no legs” is asserts the situation of Nick that without limbs. And the word “but the greatest disability is your mind” is asserts that is a unmindful close to the greatest worse. Nick makes utterance above invoke his capacity as a the motivator.

b. Sincerity conditions

Nick’s statement above has contain directly message that point of the utterance is to be positif thinking to whole of things happen. On the utterance, proves that Nick without limbs but he still has the greatest mind.

c. Preparatory conditions

In this case, base on the utterance above that Nick intends that be thankful we still have mind for to make right decision. However Nick engaged his capacity as a motivator as give confession to convince the audience.

Corpus’ extract # 03

“There are some things in life that are out your control that you can’t change, walk on it” (00:12:32-00:12:35)

The context of utterance

There are conditions Nick has without limbs as really as creature from God and it cannot be change as our wish. In addition, Nick say that we as human being got to thankful to god anything happen.

The utterance above got motivation with expresses to accept everything that happens. It was refer to theory of elements of illocutionary force, as follow:
a. Degree of strength of the illocutionary point.

Utterance above suggests there is situation as fately unavoidable. During Nick’s life, he starts from at the age of eight, him aware that his body never ever changes

b. Degree of strength of the sincerity conditions

Actually, Nick intends, and then makes an utterance base his condition, he thankful to good, although he depress before.

c. Preparatory conditions.

On his context, Nick demanded that he had satisfied enough with his position as a motivator. Nick as own the experiences, he proper presupposes that as long as with self-confidence he believe go forward through the life.

Corpus’ extract # 04

“I tell you, life is interesting, life is a journey of ups and downs” (00:13:16-00:13:19)

The context of utterance

Nick intends that life is never flat and life is always changed. Take struggling from Nick was child and the emotional battle, with any disability as children as commonly like skateboard, cycling and play soccer. The utterance above got motivational utterance that refers to the theory of elements of illocutionary force, namely:

a. Illocutionary point

Nick state on his utterance that he enjoying his life between up and down.

Nick’s utterance state that enjoying this life and live just the way it is.
b. Mode of achievement

Nick has any experience before between up and down. Nick enjoying his life now, in otherwise peoples’ life just likes wheel spinning or face dynamic of life.

c. Sincerity conditions

Nick as witness on his life, of course he feels that up and down of journeys, thus with his utterance stand on fact that he said to audience.

Corpus’ extract # 05

“to get destination, I have to take one step at a time, one step at a time, one step at a time” (00:13:41-00:13-45).

The context of utterance

Nick state that he live to achieve one thing which worthy and he mention that take one step at a time its mean Nick got patiently to do something that he can do. The utterance above true motivate that refer to theory of elements of illocutionary acts, there are:

a. Illocutionary point

The utterance above intends asserts doesnot matter how big the steps is, it is still only one-step a time, because there is no two steps in once at a time.

b. Degree of strength of the illocutionary point

Emphasized that Nick uses his position as a motivator, he makes utterance, which influence the audience and it, confessions that everybody get aims that have to through the process.
c. Degree of strength of the sincerity conditions

Nick’s intends that it is benefit to make steps to fetch anything, he repeatedly
the same state as to convince to the audience that his utterance is truthful.

d. Propositional content conditions

In this case, Nick makes utterance above that he belief and make sure to the
audiences that he will do act as that he said.

Corpus’ extract # 06

“So what do you do when you fall down, everybody knows to get back up” (00:14:49-
00:14:55)

The context of utterance

Nick’s utterance above intends if he not starts walking, he is not going to get
anywhere or let his body fall down and without back to stand as before, it is
“Nil” or Nol. Utterance above expressively state motivation utterance which
refer to theory of elements of illocutionary force, there are:

a. Degree of strength of the illocutionary point

Nick’s authority as a motivator state on his utterance that don’t feel like not
have the strength to get back up, if like of along the way you might fall
down.

b. Mode of achievement

Nick intends thorough his utterance that he already have failure, then try do
something again when he past and never give up.
c. Preparatory conditions

On the Nick’s utterance that contains intention, which everybody has doing something as consequently; in addition, Nick must to give a witness to the audience the described situation, in the past. Moreover, audience feel reassure with the utterance and get affairs in the future.

Corpus’ extract # 07

“If you fall down it’s not the end until you’ve given up. Get up, there is still hope” (00:16:58-00:17:04)

The context of utterance

Nick expresses spirit do not ever give up but going to try to get up to meet the chance. Everybody on the world feels what is the failure is and it is a worse if not have try to go forward, there is still hope. The utterance motivates the audience, and refer to theory of elements of illocutionary force, there are:

a. Mode of achievement

Utterance above has contained intention both hopes and chances still waiting and never stop going to try to fetch it which he got in the past.

b. Degree of strength of the illocutionary point

Nick lifts the audiences up with his utterance, his authority as a motivator make utterance above as true state what it happen is.

c. Degree of strength of the sincerity conditions

Nick’s background has many of challenge and got any failure, through with his utterance he convince the audience that there is a hope after the failure.
“I want you to know that I found my strength in God and you’re going to find your strength in whatever you find it in” (00:17:23-00:17:26)

The context of utterance

The utterance's content is happy that Nick states when he try something, then he fail is not matter if try to get back. Nick do anything without limbs is great disability, but he believes with god in his self therefore he found strength in god. In addition, everybody has just way, each themselves to find strength anywhere. The utterance above is motivational utterance that refer to theory of elements of illocutionary force, there are:

a. Degree of strength of the illocutionary point

   Nick is a motivator and uses his capacity. He give a testimony to the audience that true strength from the God, and give convince to the audience that they able

b. Degree of strength of the sincerity conditions

   Nick’s utterance states that he believes to God and convince to the audience with his sincerity that God bless the strong on him.

c. Mode of achievement

   In this case, through the utterance above that Nick already has experience feel the stronger to standing on his life without limbs.
Corpus’ extract # 09

“I believe that if you have the desire and passion to do something, and if it's God's will, you will achieve it in good time” (00:17:28-00:17:32)

The context of utterance

The utterance concern a wishes a succes to do something and depend of the wiil of god. Everybody had authority. As the finaly as what being dreamins is coming tru at thw wondertime. The utterance above motivationate as refer to the theory of elements of illocutionary force, there are:

a. Illocutionary point

Nick’s utterance above advices that God provided everybody strentgh, and it had a encourage desire and good passion to do something, and its coming true.

b. Sincerity conditions

In this case, Nick expresses the utterance that intention believes to God if has the desire and passion to do something, assure that goal and big dream come true.

c. Preparatory conditions

This strategy, Nick must conditionally his position of authority before to convince the audience that he is belief to God by his utterance.
Corpus’ extract # 10

“You see, I can still do a lot of things, I’m traveling around the world it’s amazing”  
(00:18:39-00:18:44)

_The context of utterance_

Nick state the utterance above with expressive proudly on his disability, he say still get do sort of things that he want. The utterance above is motivationally that refer to the theory of elements of illocutionary force, there are:

a. Illocutionary point

Nick makes an utterance above that he get achieve which it is amazing, although he seem like disability to do something. Therefore, Nick can proof it.

b. Mode of achievement

Intention of the utterance above that the great disability of Nick that it is mean incapable to do anything as long as his life.

c. Sincerity conditions

Nick makes utterance that able to do sort of things and he expresses a belief on it such as traveling the world.

Corpus’ extract # 11

“Everybody is worth more than diamonds, it’s so precious because every single have one of it hearts”  
(00:22:57-00:23:01)

_The context of utterance_

Nick make an utterance above asserts that what a precious the heart of everybody as unequaled with anything. Believe in heart make everybody strong. The utterance motivation to everybody refers to the theory of elements of illocutionary force, namely:
a. Degree of strength of the illocutionary point

Nick as a motivator reasonable states that utterance with strongly. On his utterance above he asserts that heart more worthy than anything.

b. Degree of strength of the Sincerity conditions

Nick make utterance to convince the audience that everyone on the world is worth, and then do impolitic feel, got live in the life.

c. Mode of achievement

Nick describes his life in the past thorough his utterance gives evidence that he still able enjoy his life today.

Corpus’ extract # 12

“I’m going to come and tell you that you’re awesome just the way you are. Live the greatest life” (00:23:12-00:23:18)

The context of utterance

Nick makes an utterance just inspire the audience up just deserved each of themselves. Believe in heart, it makes sense of strength come true. The way everybody sees the life and where it is going will determine how successful it will be in life. The utterance above motivates that refer to theory of elements of illocutionary acts, there are:

a. Degree of strength of the illocutionary point

Nick as a motivator is proper make utterance above that appreciates the how way everybody is. Hence whole of the sense is the heart of everybody.

Moreover, all of them are worthy.
b. Mode of achievement

Nick itself is satisfy with his condition without limbs, and now its turn to tell that just the way it is to the other without disability like him.

c. Degree of strength of the sincerity conditions

Nick expressive through his utterance with sincerely that everybody that is awesome, influence the other to know how the essential of heart of each of everybody.

Corpus’ extract # 13

“Life is not always good or rosy, but life is worth living when you find the purposes”

00:23:20-00:23:23)

The context of utterance

Nick’s intends that life is never flat, occasionally at high or at down as flitted. He says that a truthful purpose makes a life is worthy. The utterance above motivationally that refer to theory of elements of illocutionary force, there are:

a. Degree of strength of the illocutionary point

Base on the theory that a public speaker has power authority to make utterance. Nick expressly says, “Life is not always good or rosy” it does mean that pleasing or tearful fitting the life. Thus, the people take the step to found the purposes.

b. Degree of strength of the sincerity conditions

The utterance above is distinctively require psychological state, all at once Nick’s utterance is emphasize that live the life both of good and bad of life, to found the purpose.
c. Preparatory conditions

In this case, Nick intends that everybody have to enjoy this life, living the life and discern the future as good as well, equally to Nick’s situation in the past, therefore founding the purpose.

Corpus’ extract # 14

“You have a choice to know which step you’re going to take to day, but how that journey ends is up to you today” (00:23:25-00:23:30)

The context of utterance

Nick’s utterance above is declaratively. It seems give offer to the audience that will be take decision to day. Nick say that both wisely and worse the end depend on what decided. The utterance above is containing motivationally, thus refer to the theory of elements of illocutionary force, there are:

a. Degree of strength of the illocutionary point

Nick as a motivator got confession from the audience, until he makes utterance above that how that journey ends is up to everybody take.

b. Sincerity conditions

Nick’s utterance gives a sign that contain offer advisedly with sincere to the audience, take right decision, due it is influence the end of journey.

c. Preparatory conditions

Base on the utterance above that, both of Nick and audience have approvingly conduct in a worthy decision that they take to prop up the worth end. Therefore, Nick has already engaged the experience before influence the audience.
Corpus’ extract # 15

“See, all things come together for the good, and I want you to know that nothing is impossible” (00:23:32-00:23:37)

The context of utterance

Nick’s utterance intends that all of things come in front of us are good, there is depend on each of us take to walk on it. In addition, he says that anything could be happen in our life because there is nothing is impossible. The utterance above motivate the utterance that refer to theory of elements of illocutionary, there are:

a. Degree of strength of the illocutionary point

Base on the theory utterance above by condition of Degree of strength of the illocutionary point, Nick makes the utterance base on his capacity as a motivator, explicitly he says whole of the things is good and it will comes true, when fetch with struggling.

b. Degree of strength of the sincerity conditions

In this case, Nick states his utterance expresses a belief that anything on the earth nothing is impossible.

c. Mode of achievement

Nick has already felt how it is struggle face his greater disability in the past. Through his utterance above that, it is nothing impossible makes him engage on sort of things without limbs.
Corpus’ extract # 16

“People are something now that they actually love to do, I love my life without limbs because I’ve seen my purpose” (00:24:38-00:24:44)

The context of utterance

Nick utterance above showed that what a worthy everybody loves it is life, live it life, anything occur both now and future depend decision they take. Although without limbs, actually Nick loves his life, because his purposes do not to found his limbs. The utterance above is a motivational statement referring to the theory of elements of illocutionary force, there are:

a. Degree of strength of the illocutionary point

In this case, the utterance above is a confession of the speaker. Nick as a motivator proper say the utterance above. On on his utterance indicates happines that he love his life because he has seen his purpose, it is mean that not necessary to regret anything currently happen today.

b. Degree of strength of the sincerity conditions

Base on the theory the utterance above prop up by sincerity of the speaker. In this case, Nick uses the word “I Love” to express a tendency degree of strength, and in addition, to convince the audience that he sincerely makes the utterance.

c. Propositional content conditions

Nick’s utterance above include on this term that he has seen his purposes, it is presupposes a promise that fetch the purposes in the future.
Corpus’ extract # 17

“Everbody around you think that you should do this, they want you to do that, but you don’t know what to do. Who do you believe, just follow your heart” (00:24:50-00:24:57)

The context of utterance

Nick’s utterance above intends that the other people around not have determine how the way we are. Actually they has best aim for us. But the truthly we have to make important decision and make self confidence. The utterance above motivate that refer to the theory of elements of illocutionary force, there are:

a. Degree of strength of the illocutionary point

Nick makes utterance above has a directive point, the word “Who do you believe just follow your heart” it is mean that get step go forward base on his authority as motivator.

b. Degree of strength of the sincerity conditions

Base on the context above that is Nick espresses the utterance with the stronger desire. The order to all of the audience such as at the word "just believe your heart” is describing expresses degree of the strength sincerity.

c. Preparatory condition

In this case, Nick have to invoke his position as a the motivator whom conduct in publick speaking. In other hand, Nick must take from his experience to convince the audience that get self confidence as just follow the heart.
Corpus’ extract # 18

“We’re all trying to find that something that happiness, you can find that, because I found that” (00:31:28-00:31:33)

The context of utterance

Nick utterance above expresses the happiness and expectation and inspires the audience that are achieve the happiness is a purposes living in live. He just makes comparison that the man deformity still able found the happiness, and indeed the other has body normal. The utterance above that motivates as he as encourage the audience, in this case the utterance above that refer to theory of elements of illocutionary force, there are:

a. Degree of strength of the illocutionary point

Base on theory that Nick utterance above has strength of utterance, hence it is impressive. Nick as a motivator gets appreciation from the audience. Nick makes his utterance with his capacity.

b. Mode of achievement

Nick makes an utterance above actually base on his history in the past, which face much sadness before he achieves the happiness today.

c. Preparatory conditions

In this case, Nick presupposes the audience that everybody fetching the happiness with unconditionally. Utterance above intends that everybody able found his or her happiness certainty, in other hand it has conditionally event in troughed situation.
Corpus’ extract # 19

“There is not greater disability that we have in our life, believe in you and able through it” (00:33:45-00:33:50)

The context of utterance

Nick’s utterance above intended that how matter you are is your life, try making easy and enjoying the life, there is no disability as long as engage on courage to struggling. The essence of the utterance above that just the way everybody is. Nick’s utterance above is motivation that refer to theory of elements of illocutionary force, there are:

a. Degree of strength of the illocutionary point

In this case, Nick uses his position as a motivator insists to the audience that there is no greater disability in this life and believes in self. It does mean everybody be able doing something good.

b. Sincerity conditions

Base on the theory, the utterance above expresses a belief. In addition, intends influence the audience. Such the word “believe in you” is command the audience to belief an each self.

c. Preparatory conditions

In this case, the utterance is condition with his achievement before give a command to influence the audience able the act directed. Nick must to be experienced the thing that from his utterance above.
Corpus’ extract # 20

“You have a choice to either give up or get up, keep going to step towards your goals and dreams” (00:37:25-00:37:31)

The context of utterance

Nick’s utterance above intends offer to the audience, there is a seem implicit meaning which make right decision keep going to step forward gets the goal and dream. The utterance above is motivational that refer to theory of elements of illocutionary, namely:

a. Illocutionary point

The utterance above is directly, which once both offer and allurement the audience makes best choices and get up catches the true dreams.

b. Sincerity conditions

Base on theory Nick explicit makes the utterance above is conditions sincerely. The word “keep going to step towards your goals and dreams” it means the audience must be able finish its task.

c. Preparatory conditions

In this case, Nick absolutely justifies his utterance above through the sort of experience in the past. Hence, Nick makes the utterance above obviously to convince the audience.
Corpus’ extract # 21

“When you fail, try again and again and again, don’t let yourself fall down and find the strength” (00:37:37-00:37:42)

The context of utterance

Nick’s utterance above advices that there is no reason will not try sort of times to get back up if get failure. The utterance above is motivated refer to the theory of elements of illocutionary force, there are:

a. Illocutionary point

Nick’s utterance above asserts that is a worse if fateful without get back up from the failure.

b. Degree of strength of the illocutionary point

Base on the theory, Nick makes utterance above which repeat the same word “again” and to be sure with degree of strength of the utterance. Actually, Nick uses his position as a motivator, while it is reasonable get confession from the audience.

c. Degree of strength of the sincerity conditions

In this case Nick makes the utterance expresses the strong assertive. As explain above Nick uses his capacity, therefore the utterance conditional with strength of sincerely.
Corpus’ extract # 22

“I realize i may not have hands to hold my wife’s hand but when the times comes, i will be able to hold her heart” (00:42:42-00:42:48)

The context of utterance

Nick’s utterance above presupposes that a expressive statement, Nick says that he not have limb’s to hug his wife, hold and anything which he doing with his arms, he doesn’t ask or beg his Limb’s anymore, due he had a purely heart able to hold his wife’s heart tautly. The utterance above is motivational that refer to the theory of elements of illocutionary force, there are:

a. Degree of strength of the illocutionary point

Relevance both of Nick’s utterance and point of illocutionary is the way he intends. Nick feel has a power of authority to tell anything as on his mind. He think that without limbs is not limit him to be succes, like of married.

b. Propositional content conditions

Nick’s utterance above includes in this term, oh his utterance, the word “when the times come, i will be able to hold her heart” is mean that he makes a promise statement. Therefore Nick will struggle to fulfill his utterance contractually.

c. Sincerity conditions

In this case, Nick makes an utterance that expresses the desire or want. Oh his utterance above he intends I will marry if the time is coming.
“Don’t be afraid of failing, every time you falling down, every time you fail in your life. You can learn something new” (00:42:51-00:42:56)

The context of utterance

Nick’s utterance above intends that we have to take a risk when to do something, encourage doing anything even bring couraging engaged with sort of mistake. Sense of don’t be afraid of failing in life is learn something new. The utterance above is motivational that refer to the theory of elements of illocutionary force, there are:

a. Degree of strength of the Illocutionary point

Statement above states the fact of life, it seen that Nick asserts the utterance is ordering with stronger by using of his capacity as a motivator. On his utterance intends that a failure is encouraging to learn something new.

b. Mode of achievement

Nick flexible makes the utterance above because nick already has feel what is the failure. The way how many of fall down or failure as lot of learn something new. Nick convince the audience that he as a witness on his life.

c. Preparatory conditions

This term has relevance the point (a), Nick makes utterance to influence the audience conditionaly acceptable his authority as motivator. Nick gives advice to the audience that don’t be failing on the one, but ready for the next one.
“Go for it, don’t let anything hold you back, if nothing is holding me back, what is holding you back” (00:43:02-00:43:07)

The context of utterance

Nick intends through by his utterance above that don’t let any failure thing makes hopeless, try to save the situation, and make decision to get back press forward. Thorough the utterance Nick makes comparison which there is anything hold him back to live this life evenless people having completely limbs. The utterance is motivational that refer to the theory of elements of illocutionary force, there are:

a. Degree of strength of the illocutionary point

Nick as the motivator makes utterance uses his position of authority to speak and has order the audience believes that everybody able through stuff faced.

b. Mode of achievement

On his utterance, Nick satisfy by proof concretely to convince the audience. In this case has great experience in the past, he faced sort of challenge and obstacles, fight the situation, and make it enjoy.

c. Sincerity conditions

In this term, Nick’s makes the utterance undoubtably. Through by the utterance he believes the audience be able feel the sense of his utterance above that there is no great dissability of live.
Corpus’ extract # 25

“leave what’s behind and press forward, you can only win, if you don’t give up” (00:43:12-00:43:16)

The context of utterance

The utterance above coupling with the utterance before, Nick intends that keep going and let is the failure it will became the great experience as teach and give a new lesson to trip this life, and let it self winning on the adventure life. The utterance above is motivate that refer to the theory of elements of illocutionary force, there are:

a. Illocutionary point

The utterance above intends advice the audience that let ignore anything passed but ready for the next one.

b. Sincerity conditions

Base on the Nick’s utterance it show the expresses an intention that everybody had of going to win, nevertheless take struggle.

c. Preparatory conditions

Nick makes utterance above like at word” you can only win, if you dont give up” this statement kind of motiavational. Therefore Nick as a source of inspiration conditionally his authority as motivator.
Corpus’ extract # 26

“You see, many people think that I have only one foot, just because they can’t see the other one” (00:43:19-00:43:24)

The context of utterance

Nick told again about a lot of people around that teased and put him down in the past, his club-footed being their joking stuff. However it is doesn’t make Nick hopeless and never give up. There is a hope as strong desire and find the strength in God. the utterance above motivationally that refer to the theory of illocutionary force, there are:

a. Illocutionary point

Nick expressive the utterance that today he has happy sufficiently, take effort to reassure himself. Although only one foot but he still passed a sort of complex problem.

b. Sincerity conditions

For the utterance acceptable by the audience, Nick is demanded sincerity makes the utterance. Therefore they can feel and available interprete his utterance in their live. Statement above is implify that a worse is everybody teased each other.

c. Preparatory conditions

In this case, Nick conditionaly his authority as motivator before he gives issue and convincing the audience, afterward they get the point of illocotinary.
Corpus’ extract # 27

“I have gone from a life without limbs into a life without limits, what about you?
(00:43:28-00:43:32)

The context of utterance

The last corpus researcher found that Nick asserts explicitly life is not difficult as the people minded. There is no impossible if there is a will. Nick’s journey faced a lot of problem without limbs and he be thangkful for that, he got the strength from the God, his parents, and from people who care to him. Thus, how are they have a complete limbs without defectively. Nick makes a sure to the audience that they able do something perfectly. The utterance is motivate that refer to the theory of elements of illocutionary force, there are:

a. Degree of strength of the illocutionary point

In this case, the statement includes expressive role. Nick makes the utterance base on his real situation in journey life without limbs, however it is a great dissability to move on.

b. Mode of achievement

Base on the theory, Nick succesfully give the statement to the audience. He has became a witness of the event on his utterance that he uttered, which he already pass the hard times.

c. Sincerity conditions

The word “what about you” on the utterance representative one expresses a belief by the speaker. Nick encourage the audience by his utterance that everybody has a big dream to be real.
Discussion

The researcher found utterance that motivated that refer to elements of illocutionary force by using classification of Searle and Vanderveken. Those are: illocutionary force, Degree of strength of the illocutionary, Mode of achievement, Propositional content conditions, Sincerity conditions, Degree of strength of the sincerity conditions, preparatory conditions.

Illocutionary point is the first of element of illocutionary force. The speaker makes the utterance base on the fact and description is to tell people how things are. In general, illocutionary point of a type of act and illocutionary point is internal to the type of illocutionary act (Searle and Vanderveken 1985). However the speaker responsibility the statement that it made, the statement includes such as assertive, directive, commisive, and expressive.

Then, Degree of strength of the illocutionary point. The speaker uses a position of power or authority that he has over the hearer. There are different sources of different degrees of strength. For example, both pleading and ordering are stronger than requesting, but the greater strength of pleading derives from the intensity, while the greater strength of ordering derives from the fact (Searle and Vanderveken 1985).

Furthermore, Mode of achievement. In this case, the utterance be succesful the speaker most not only be in a position of authority, he must be using or invoking his authority in issuing the utterance. This is a special of mode of achievement that is specific to testimony. (Searle and Vanderveken 1985).
Next, Propositional content conditions. Speaker makes a promise; the content of the promise must be that the speaker will perform some future of action. (Searle and vanderveken 1985).

Then, Sincerity conditions. Thus when one makes a statement one expresses a belief, makes a promise one expresses an intention, makes a command one expresses a desire or want. The speaker must commit what it said and it wants or desires the hearer to carry out that action. (Searle and vanderveken 1985).

Next, Degree of strength of the sincerity conditions. The speaker who make the statement then expresses the desire that the hearer do the act on his utterance, and he expresses a stronger desire than if the merely requests.(Searle and vanderveken 1985).

The last, Preparatory conditions, In making a promise the speaker presupposes that he can do the promised act and it is in the hearer’s interest to do. A speaker must satisfy the preparatory condition of being in a position of authority before he can nondefectively issue an utterance with the mode of achievement of a command.](Searle and vanderveken 1985).

**Limitation**

After conduction this study, the reseracher realizes that this research has limitation. It refer to the theory of elements of illocutinary force. This study only focused on the seven elements that be discussed. It might be perfect if the researcher needed to interprete the motivational utterance to elements of ilocutionary force, there are: illocutionary force,degree of strength of the illocutionary, mode of achievement,
propositional content conditions, sincerity conditions, degree of strength of the sincerity conditions, preparatory conditions.